

INLAND COUNTIES REGIONAL CENTER, INC.

FINANCIAL STATEMENTS

JUNE 30, 2021

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INDEPENDENT AUDITORS' REPORT

To the Board of Trustees
Inland Counties Regional Center, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of Inland Counties Regional Center, Inc. (a nonprofit organization) which comprise the Statement of Financial Position as of June 30, 2021, and the related Statements of Activities, Functional Expenses, and Cash Flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Inland Counties Regional Center, Inc. as of June 30, 2021, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

INDEPENDENT AUDITORS' REPORT

continued

Other Matter

Report on Summarized Comparative Information

We have previously audited Inland Counties Regional Center, Inc.'s 2020 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated February 25, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2020, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated March 14, 2022, on our consideration of Inland Counties Regional Center, Inc.'s internal control over financial reporting and on our tests of their compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Inland Counties Regional Center, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Inland Counties Regional Center, Inc.'s internal control over financial reporting and compliance.

Harrington Group

Pasadena, California

March 14, 2022

INLAND COUNTIES REGIONAL CENTER, INC.

STATEMENT OF FINANCIAL POSITION

June 30, 2021

With comparative totals at June 30, 2020

	Without Donor Restrictions	With Donor Restrictions	2021	2020
ASSETS				
Cash and cash equivalents (Note 2)	\$ 51,096,060	\$ 53,917	\$ 51,149,977	\$ 40,871,394
Cash held for clients - restricted cash (Note 4)	1,870,008		1,870,008	3,017,822
Contracts receivable - State of California, net (Note 5)	7,779,475		7,779,475	11,251,949
Receivable from Intermediate Care Facility vendors (Note 3)	7,242,770		7,242,770	9,034,317
Other receivables (Note 3)	1,179,179		1,179,179	1,568,738
Investments (Note 7)	660,103		660,103	550,368
Investments - restricted for Master Trust (Note 8)	26,997,288		26,997,288	23,272,745
Deposits and prepaid expenses	5,103,336		5,103,336	5,489,255
Receivable from the State of California for vacation and sick leave benefits	7,102,407		7,102,407	5,980,399
Receivable from the State of California - pension benefit obligation (Note 10)	1,469,852		1,469,852	37,677,450
Receivable from the State of California - post-retirement benefits other than pension obligation (Note 11)	20,831,133		20,831,133	21,755,291
	\$ 131,331,611	\$ 53,917	\$ 131,385,528	\$ 160,469,728
TOTAL ASSETS				
LIABILITIES AND NET ASSETS (DEFICIT)				
LIABILITIES				
Accounts payable	\$ 63,469,516	\$ -	\$ 63,469,516	\$ 59,831,123
Accrued payroll	1,899,789		1,899,789	1,612,486
Due to state	4,140,773		4,140,773	4,299,441
Accrued vacation and sick leave benefits	7,102,407		7,102,407	5,980,399
Amounts held for clients	1,798,067		1,798,067	2,948,608
Master Trust obligations	26,997,288		26,997,288	23,272,745
Pension benefit obligations (Note 10)	1,469,852		1,469,852	37,677,450
Post-retirement benefits other than pension obligations (Note 11)	20,831,133		20,831,133	21,755,291
Deferred rent (Note 2)	15,892,061		15,892,061	15,263,862
Other liabilities	6,336,298	25,424	6,361,722	7,139,645
	149,937,184	25,424	149,962,608	179,781,050
TOTAL LIABILITIES				
NET ASSETS (DEFICIT)				
Without donor restrictions	(18,605,573)		(18,605,573)	(19,326,203)
With donor restrictions (Note 13)		28,493	28,493	14,881
	(18,605,573)	28,493	(18,577,080)	(19,311,322)
TOTAL NET ASSETS (DEFICIT)				
TOTAL LIABILITIES AND NET ASSETS (DEFICIT)				
	\$ 131,331,611	\$ 53,917	\$ 131,385,528	\$ 160,469,728

The accompanying notes are an integral part of these financial statements.

INLAND COUNTIES REGIONAL CENTER, INC.

STATEMENT OF ACTIVITIES

For the year ended June 30, 2021

With comparative totals for year ended June 30, 2020

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2021</u>	<u>2020</u>
REVENUE				
Contracts - State of California	\$ 668,929,367	\$ -	\$ 668,929,367	\$ 606,832,682
Intermediate Care Facility supplemental services income	15,995,040		15,995,040	18,555,108
Contributions and grants	174,143	951,701	1,125,844	220,718
Other income	668,325		668,325	1,007,252
Investment gain	94,710		94,710	4,527
Interest income	55,564		55,564	554,302
Special event income, net of \$28,210 expense	1,790		1,790	62,691
TOTAL REVENUE	<u>685,918,939</u>	<u>951,701</u>	<u>686,870,640</u>	<u>627,237,280</u>
EXPENSES				
Program services				
Purchase of services	606,311,847	12,727	606,324,574	550,293,595
Personnel expenses	43,335,808	437,854	43,773,662	42,932,210
Operating expenses	338,907	71	338,978	1,024,620
Total program services	<u>649,986,562</u>	<u>450,652</u>	<u>650,437,214</u>	<u>594,250,425</u>
General and administrative				
Personnel expenses	23,078,482	200,365	23,278,847	20,787,294
Operating expenses	12,131,079	289,258	12,420,337	11,730,928
Total general and administrative	<u>35,209,561</u>	<u>489,623</u>	<u>35,699,184</u>	<u>32,518,222</u>
TOTAL EXPENSES	<u>685,196,123</u>	<u>940,275</u>	<u>686,136,398</u>	<u>626,768,647</u>
CHANGE IN NET ASSETS BEFORE RETIREMENT OBLIGATIONS RELATED CHANGES	722,816	11,426	734,242	468,633
Net periodic benefit costs	(12,750,887)		(12,750,887)	(10,496,411)
Retirement obligations related changes other than net periodic benefit costs	12,750,887		12,750,887	10,496,411
CHANGE IN NET ASSETS AFTER RETIREMENT OBLIGATIONS RELATED CHANGES	722,816	11,426	734,242	468,633
NET DEFICIT, BEGINNING OF YEAR	<u>(19,328,389)</u>	<u>17,067</u>	<u>(19,311,322)</u>	<u>(19,779,955)</u>
NET DEFICIT, END OF YEAR	<u>\$ (18,605,573)</u>	<u>\$ 28,493</u>	<u>\$ (18,577,080)</u>	<u>\$ (19,311,322)</u>

The accompanying notes are an integral part of these financial statements.

INLAND COUNTIES REGIONAL CENTER, INC.

STATEMENT OF FUNCTIONAL EXPENSES

For the year ended June 30, 2021

With comparative totals for the year ended June 30, 2020

	<u>Program Services</u>	<u>General and Administrative</u>	<u>Total Expenses 2021</u>	<u>2020</u>
Salaries	\$ 32,340,903	\$ 15,913,732	\$ 48,254,635	\$ 46,590,947
Employee benefits and retirement benefits	10,776,593	7,045,413	17,822,006	16,279,162
Payroll taxes	656,166	319,702	975,868	849,395
Total personnel expenses	<u>43,773,662</u>	<u>23,278,847</u>	<u>67,052,509</u>	<u>63,719,504</u>
 Purchases of services				
Other purchased services	249,990,575		249,990,575	212,518,456
Residential care facilities	209,186,589		209,186,589	179,041,879
Day program	147,147,410		147,147,410	158,733,260
Rent expense		8,327,613	8,327,613	8,239,149
Data processing		1,161,908	1,161,908	779,821
Equipment purchases		745,144	745,144	526,018
General expenses		664,673	664,673	663,080
Insurance	336,436	255,005	591,441	603,502
Communication		573,899	573,899	571,292
Equipment and facility maintenance		168,204	168,204	150,891
Consultant fees		152,237	152,237	148,134
Legal fees		137,160	137,160	88,616
Accounting fees		120,361	120,361	112,329
ARCA dues		106,405	106,405	106,406
Staff travel	2,542	6,026	8,568	750,049
Board expenses		1,702	1,702	12,500
Printing			-	3,761
 TOTAL 2021 FUNCTIONAL EXPENSES	 <u>\$ 650,437,214</u>	 <u>\$ 35,699,184</u>	 <u>\$ 686,136,398</u>	
 TOTAL 2020 FUNCTIONAL EXPENSES	 <u>\$ 594,250,425</u>	 <u>\$ 32,518,222</u>		 <u>\$ 626,768,647</u>

The accompanying notes are an integral part of these financial statements.

INLAND COUNTIES REGIONAL CENTER, INC.

STATEMENT OF CASH FLOWS

For the year ended June 30, 2021

With comparative totals for the year ended June 30, 2020

	<u>2021</u>	<u>2020</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ 734,242	\$ 468,633
Adjustments to reconcile change in net deficit to net cash provided by operating activities:		
Deferred rent	628,199	713,118
Net realized and unrealized investment (gains)	(94,710)	(4,527)
Dividend reinvested	(15,025)	(3,786)
(Increase) decrease in operating assets:		
Cash held for clients	1,147,814	(1,122,761)
Contracts receivable - State of California	3,472,474	5,741,141
Receivable from Intermediate Care Facility vendors	1,791,547	(1,153,569)
Other receivables	389,559	(260,955)
Investment - Master Trust	(3,724,543)	(175,017)
Deposits and prepaid expenses	385,919	(3,760,226)
Receivable from state for accrued vacation and sick leave benefits	(1,122,008)	(607,964)
Receivable from the State of California - pension benefit obligation	36,207,598	(1,865,655)
Receivable from the State of California - other post-retirement benefits obligation	924,158	(12,694,154)
Increase (decrease) in operating liabilities:		
Accounts payable	3,638,393	9,847,622
Accrued payroll	287,303	355,452
Due to state	(158,668)	(207,472)
Accrued vacation and sick leave benefits	1,122,008	607,964
Amounts held for clients	(1,150,541)	1,099,248
Master trust obligations	3,724,543	175,017
Pension benefit obligations	(36,207,598)	1,865,655
Other post-retirement benefits obligations	(924,158)	12,694,154
Other liabilities	(777,923)	(367,358)
 NET CASH PROVIDED BY OPERATING ACTIVITIES	 <u>10,278,583</u>	 <u>11,344,560</u>
 NET INCREASE IN CASH AND CASH EQUIVALENTS	 <u>10,278,583</u>	 <u>11,344,560</u>
 CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	 <u>40,871,394</u>	 <u>29,526,834</u>
 CASH AND CASH EQUIVALENTS, END OF YEAR	 <u>\$ 51,149,977</u>	 <u>\$ 40,871,394</u>

The accompanying notes are an integral part of these financial statements.

INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

1. **Organization**

Inland Counties Regional Center, Inc. (“IRC”), was incorporated on August 5, 1971 as a California not-for-profit corporation for the purpose of operating Inland Regional Center and related activities. IRC was organized in accordance with the provisions of the Lanterman Developmental Disabilities Services Act (“the Act”) of the Welfare and Institutions Code of the State of California (“the State”). In accordance with the Act, IRC provides diagnostic evaluations, client program management, and lifelong planning services for persons with development disabilities and their families. The areas served include the Counties of San Bernardino and Riverside.

The Act includes governance provisions regarding the composition of IRC’s board of trustees. The Act states that the board shall be comprised of individuals with demonstrated interest in, or knowledge of, developmental disabilities, and other relevant characteristics, and requires that a minimum of 50% of the governing board be persons with developmental disabilities or their parents or legal guardians; and that no less than 25% of the members of the governing board shall be persons with developmental disabilities. In addition, a member of a required advisory committee, composed of persons representing that various categories of providers from which IRC purchases client services, shall serve as a member of the IRC board. To comply with the Act, IRC’s board of trustees includes persons with developmental disabilities, or their parents or legal guardians, who receive services from IRC and a client service provider of IRC.

IRC contracts with the State Department of Developmental Services (“DDS”) to operate a regional center from the developmentally disabled and their families. Under the terms of these contracts, IRC’s expenses incurred in the performance of the contracts are compensable. Such expenses are billable and reimbursable under the DDS contract when they are paid. For the 2020-2021 contract year, funded expenditures were not to exceed \$691,642,303. Actual net expenditures under IRC contract for the 2020-2021 contracts were \$676,193,901 as of June 30, 2021.

As discussed above, IRC operates under contracts with the DDS and is only funded on a cost reimbursement basis as expenses are paid. However, generally accepted accounting principles in the United States of America require IRC to recognize and accrue expenses when incurred. IRC’s net deficit as of June 30, 2021 on the statement of financial position is primarily the result of the accruals of deferred rent and the legal settlement with the DDS.

2. **Summary of Significant Accounting Policies**

A summary of the significant accounting policies applied in the preparation of the accompanying financial statements is as follows:

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting and in accordance with accounting principles generally accepted in the United States of America.

INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

2. Summary of Significant Accounting Policies, continued

Basis of Accounting

The financial statements of IRC have been prepared on the accrual basis of accounting and, accordingly, revenues are recognized when earned and expenses are recognized when the obligation is incurred. Reimbursements from the state are considered earned when a qualifying expense is incurred.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Without Donor Restrictions. Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

With Donor Restrictions. Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Contributions

Contributions, including pledges, are recognized as income in the period received or pledged. Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. Amortization of the discount to present value is included in contribution revenue. Conditional promises to give are not included in support until the conditions are substantially met.

Cash and Cash Equivalents and Concentration of Credit Risk

IRC has defined cash and cash equivalents as cash in banks and certificates of deposit with an original maturity of six months or less. Cash held for clients is presented separately on the Statement of Financial Position.

IRC places their temporary cash investments with high credit quality financial institutions. At times, such investments may be in excess of the Federal Deposit Insurance Corporation insurance limit. IRC has not incurred losses in such accounts and believes it is not exposed to any significant credit risk on cash.

continued

INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

2. Summary of Significant Accounting Policies, continued

Revenue and Revenue Recognition

IRC's revenue is mainly derived from cost-reimbursable state contracts and grants, which are conditioned upon performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when IRC has incurred expenditures in compliance with specific contract or grant provisions. If amounts are received prior to incurring qualifying expenditures, such amounts are reported as contract advances offsetting with contract receivable in the statement of financial position as described in (Note 5).

A portion of IRC's revenue is contributions from donors. IRC recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met. As of June 30, 2021, IRC has \$25,424 contributions with donor restrictions categorized as conditional and reported as other liabilities in the statement of financial position.

Other Receivables

Other receivables primarily consist of client support receivables and loans and vendor receivables. Other receivables are recorded when support or loans are granted to clients and when vendor audits have been completed and overpayments have been determined by IRC and agreed by vendors. Other receivables are presented on the Statement of Financial Position net of an allowance for doubtful accounts and are written off when they are determined to be uncollectible. Management determined there was no allowance necessary as of June 30, 2021.

Investments

IRC values its investments at fair value. Unrealized gains or losses (including investments bought, sold, and held during the year) are reflected in the Statement of Activities as gain on investments, except for the Master Trust investments as described in Note 8.

Fair Value Measurements

Generally accepted accounting principles provide guidance on how fair value should be determined when financial statement elements are required to be measured at fair value. Valuation techniques are ranked in three levels depending on the degree of objectivity of the inputs used with each level:

Level 1 inputs - quoted prices in active markets for identical assets

Level 2 inputs - quoted prices in active or inactive markets for the same or similar assets

Level 3 inputs - estimates using the best information available when there is little or no market

IRC is required to measure certain investments at fair value. The specific techniques used to measure fair value for the financial statement element is described in Note 9.

continued

INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

2. Summary of Significant Accounting Policies, continued

Property and Equipment

Pursuant to the terms of the contract with the DDS, equipment purchases become the property of the State and, accordingly, are expensed as incurred. For the year ended June 30, 2021 equipment purchases totaled \$745,144.

The State requires all sensitive and nonexpendable equipment to be tagged and reported annually. Sensitive equipment is defined as having a normal useful life of greater than one year, costing less than \$5,000, and being highly desirable or susceptible to theft. Nonexpendable equipment is defined as having a useful life of greater than one year and costing more than \$5,000.

Accrued Vacation and Sick Leave Benefits

IRC has accrued a liability and a receivable from the State for accrued vacation and sick leave benefits earned. These expenses are compensable costs per the terms of the DDS contract and will become billable and reimbursable under the terms of the DDS contract when they are actually paid to employees.

Obligation for Retirement Pension Benefits

IRC is required to recognize the unfunded status of the California Public Employees' Retirement System ("CalPERS") pension plans, measured as the difference between plan assets at fair value and the pension obligation, in the Statement of Financial Position, with an offsetting charge or credit to net assets (deficit). IRC has accrued a liability for the CalPERS pension. IRC has also recorded a receivable from the State for pension benefit obligation to reflect the future reimbursement of such benefits. However, such benefits are reimbursed under the State contract only when actually paid.

Post-Retirement Benefits Other Than Pension

IRC is required to recognize the unfunded status of the Retirement Medical Reimbursement ("RMR") Plan, measured as the difference between plan assets at fair value and the benefit obligation, in the Statement of Financial Position, with an offsetting charge or credit to net assets or net assets (deficit). IRC has accrued a liability for the RMR Plan. Gains or losses and prior service costs will be recognized each year as a separate charge or credit to net assets. Such expenses are compensable costs incurred under the terms of the DDS contract and will become billable and reimbursable only if they are paid. IRC did not contribute to the RMR Plan for the year ending June 30, 2021.

Deferred Rent

IRC leases office facilities under lease agreements that are subject to scheduled acceleration of rental payments. The scheduled rent increases are amortized evenly over the life of the lease. The deferred rent liability represents the difference between the cash payments made and the amount expensed since inception of the lease.

continued

INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

2. Summary of Significant Accounting Policies, continued

Functional Allocation of Expenses

Costs of providing IRC programs and other activities have been presented in the Statement of Functional Expenses. Personnel expenses, purchase of services, travel and insurance expenses are accumulated into separate groupings on a direct-cost basis. All other operating expenses are accumulated into the general and administrative expense and are not allocated.

Income Taxes

IRC is exempt from taxation under Internal Revenue Code Section 501(c)(3) and California Revenue and Taxation Code Section 23701(d). Consequently, the accompanying financial statements do not include any provisions for income taxes.

Generally accepted accounting principles provide accounting and disclosure guidance about positions taken by an organization in its tax returns that might be uncertain. Management has considered its tax positions and believes that all of the positions taken by IRC in its federal and state exempt organization tax returns are more likely than not to be sustained upon examination. IRC returns are subject to examination by federal and state taxing authorities, generally for three and four years, respectively, after they are filed.

Use of Estimates

The preparation of financial statements is in conformity with accounting principles generally accepted in the United States of America and requires management to make estimates and assumptions that affect reported amounts of assets, liabilities, revenues, and expenses as of the date and for the period presented. Actual results could differ from those estimates.

Recently Announced Accounting Pronouncements

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*, to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the Statement of Financial Position and disclosing key information about leasing arrangements for lessees and lessors. The new standard applies a right-of-use (ROU) model that requires, for all leases with a lease term of more than 12 months, an asset representing its right to use the underlying asset for the lease term and a liability to make lease payments to be recorded. The ASU is effective for fiscal years beginning after December 15, 2021, with early adoption permitted. Management is currently evaluating the impact of this ASU on its financial statements.

INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

2. Summary of Significant Accounting Policies, continued

Comparative Totals

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with IRC's financial statements for the year ended June 30, 2020, from which the summarized information was derived.

Reclassification

Certain amounts from the June 30, 2020 financial statements have been reclassified to conform to the June 30, 2021 presentation.

Subsequent Events

On December 16, 2021, IRC received grant proceeds in the amount of \$555,714 under the Provider Relief Fund ("PRF") phase 4. The PRF, established as part of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), provides for qualified healthcare providers in the battle against the COVID-19 pandemic to pay for increased expenses or lost revenue due to COVID-19 that have not been reimbursed by other sources. IRC intends to use the proceeds for purposes consistent with the PRF.

Management has evaluated subsequent events through March 14, 2022, the date which the financial statements were available for issue. Except for the above, no other events or transactions have occurred during this period that appear to require recognition or disclosure in the financial statements.

3. Liquidity and Availability of Resources

IRC regularly monitors its liquidity that is required to meet its operating needs and contractual commitments. IRC's sources of liquidity at its disposal includes cash and cash equivalents, contracts receivable, other receivables, and investment.

For purposes of analyzing resources required to meet operating expense over a 12-month period, IRC considers all expenditures and the pattern of all incomes related to its ongoing activities. The Finance Committee of the Board of Trustees meets regularly to review all financial aspects of the organization.

IRC's major resources are from the State of California in the form of reimbursement of qualified expenses. IRC operates a budget that is allocated and reimbursed by the DDS annually to cover general expenditures.

INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

3. Liquidity and Availability of Resources, continued

As of June 30, 2021, the following table shows the total financial assets held by IRC and the amounts of those financial assets that could be readily available within one year of the statement of financial position date to meet general expenditures.

Cash and cash equivalents	\$51,096,060
Contracts receivable	7,779,475
Receivable from Intermediate Care Facility vendors	7,242,770
Other receivables	1,179,179
Investment	<u>660,103</u>
Assets available to meet general expenditures within one year	<u>\$67,957,587</u>

4. Cash Held for Clients and Unexpended Client Support

IRC functions as custodian for the receipt of certain governmental payments and resulting disbursements made on behalf of regional center clients. The cash balances are segregated from the operating cash accounts of IRC and are restricted for client support. Since IRC is acting as an agent in processing these transactions, no revenue or expense is reflected on the accompanying statements of activities. The following is a summary of client support and expenses not reported in the statement of activity for the year ending June 30, 2021:

Social Security and other client support	\$ 17,577,657
Residential care and other disbursements	<u>(18,728,199)</u>
Disbursements over support	(1,150,542)
Changes to reconcile support over disbursement (disbursements over support) to net cash for support and care activities:	
Increase in amounts due to IRC	42,210
Increase in receivable from state and federal agencies	<u>(39,482)</u>
Increase in cash	2,728
Add cash at beginning of the year	<u>3,017,822</u>
Cash at end of the year	<u>\$ 1,870,008</u>

continued

INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

5. **Contracts Receivable/Contract Advances – State of California**

IRC's major source of revenue is from the State in the form of reimbursement of qualified expenses. Each fiscal year, IRC enters into a new contract with the State for a specified funding amount subject to IRC's approved budget amendments. Revenue is recognized monthly when a claim for reimbursement of actual expenses is filed with the State. These reimbursement claims are paid at the State's discretion either through direct payments to IRC or by applying the claims reimbursements against advances already made to IRC by the State.

As of June 30, 2021, DDS had advanced IRC \$144,600,682 under the contracts with DDS. For financial statement presentation, to the extent there are claims receivable, these advances have been offset against the claims receivable from DDS as of June 30, 2021 as follows:

Contracts receivable - State of California	\$ 152,380,157
Contract advances - State of California	<u>(144,600,682)</u>
Net contract receivable	<u>\$ 7,779,475</u>

IRC has received its contract for the year ending June 30, 2022. The contract provides for initial funding of \$780,478,709.

6. **Receivables from Intermediate Care Facility Vendors**

The Centers for Medicare and Medicaid Services ("CMS") has approved federal financial participation in the funding of the day and related transportation services purchased by IRC for consumers who reside in Intermediate Care Facilities ("ICFs"). CMS agreed that the day and related transportation services are part of the ICFs service; however, the federal rules allow for only one provider of the ICFs service. Accordingly, all the Medicaid funding for the ICFs residents must go through the applicable ICFs provider. IRC receives a 1.5% administrative fee based on the funds received to cover the additional workload.

The DDS has directed IRC to prepare billings for these services on behalf of the ICFs and submit a separate state claim report for these services. IRC was directed to reduce the amount of their regular state claim to DDS by the dollar amount of these services. Reimbursement for these services will be received from the ICFs. DDS advances the amount according to the state claim to the ICFs. The ICFs are then required to pass on the payments received, as well as IRC's administrative fee, to IRC within 30 days of receipt of funds from the State Controller's Office.

INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

7. Investments

Investments at June 30, 2021 are summarized as follows:

Mutual funds	\$515,285
Money market funds	142,892
Fixed income funds	<u>1,926</u>
	<u>\$660,103</u>

The above investments were maintained in the following funds:

Another Way fund	\$387,056
General fund	159,161
Master Trust fund	<u>113,886</u>
	<u>\$660,103</u>

Investment income including interest on bank accounts and other sources are as follows:

Realized and unrealized gain	\$ 94,710
Interest and dividend income	<u>55,564</u>
	<u>\$150,274</u>

8. Investments – Restricted for Master Trust

IRC Master Trust of California (“Master Trust”) was established in 1978 to receive property from individuals or other entities (trustors), and administered for the benefit of specified disabled persons (beneficiaries). Property is admitted as a separate trust into the Master Trust upon approval of IRC Trustee through the Master Trust of California Committee; then by the direction of a court order, or the execution of a Joinder and Trust Agreement by a Trustor.

Distributions from a trust are made in accordance with the direction of the Master Trust of California Trust Committee. Termination of a Trust Agreement will occur upon the death of the beneficiary, depletion of the trust assets, according to court order, or according to the trust document.

Only the assets and obligations of the Master Trust are shown on the statement of financial position. Trustee fees charged by IRC are included in the statement of activities.

INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

8. Investments – Restricted for Master Trust, continued

The Master Trust assets classified as restricted investments were as follows:

Investments in marketable securities	
Equities	\$12,165,797
Fixed income	8,046,620
Certificate of deposit	156,092
Other assets	
Pooled cash	3,863,361
Accrued interest and dividend receivable, net	38,040
Other assets	<u>2,727,378</u>
Total investments	<u>\$26,997,288</u>

9. Fair Value Measurements

The table below presents the balance of the IRC's assets measured at fair value at June 30, 2021 on a recurring basis:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Mutual funds	\$515,285	\$ -	\$ -	\$515,285
Fixed income funds				
U.S. government securities	<u> </u>	<u>1,926</u>	<u> </u>	<u>1,926</u>
	<u>\$515,285</u>	<u>\$1,926</u>	<u>\$ -</u>	<u>\$517,211</u>

continued

INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

9. Fair Value Measurements, continued

The table below presents the balances of Master Trust's assets measured at fair value at June 30, 2021 on a recurring basis:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Equities				
Domestic common and foreign stock	\$ 3,659,340	\$ -	\$ -	\$ 3,659,340
Mutual funds - equity	5,153,849			5,153,849
Exchange traded	<u>3,352,608</u>	<u> </u>	<u> </u>	<u>3,352,608</u>
	<u>12,165,797</u>	<u> </u>	<u> </u>	<u>12,165,797</u>
Fixed income				
Municipal bonds		861,857		861,857
Corporate bonds		2,979,508		2,979,508
U.S. government securities		371,589		371,589
Mutual funds - fixed income	<u>3,833,666</u>	<u> </u>	<u> </u>	<u>3,833,666</u>
	<u>3,833,666</u>	<u>4,212,954</u>	<u> </u>	<u>8,046,620</u>
	<u>\$15,999,463</u>	<u>\$4,212,954</u>	<u>\$ </u>	<u>\$20,212,417</u>

The fair value of equities and mutual funds – fixed income are measured on a recurring basis using quoted prices for identical assets in active markets (Level 1 inputs).

The fair value of municipal bonds, corporate bonds, and U.S. government securities have been measured on a recurring basis using quoted prices in active market for the same or similar assets (Level 2 inputs).

There are no investments classified as Level 3.

continued

INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

10. Pension Benefit Obligation

Since 1998, IRC has participated in CalPERS, an agent multiple-employer public employee retirement system that acts as a common investment and administrative agent for participating public employers within the State. All eligible employees of IRC are enrolled in CalPERS.

The Public Employee's Retirement Law (Part 3 of the *California Government Code* § 20000, et seq.) establishes benefit provisions for CalPERS. CalPERS issues a separate comprehensive annual financial report that includes financial statements and required supplementary information. Copies of the CalPERS annual financial report may be obtained from the CalPERS Executive Office, 400 Q Street, Sacramento, California, 95811 and at www.calpers.ca.gov.

IRC has two retirement plans with CalPERS. One plan is a 2%-at-age-55 formula, which closed as of December 31, 2012. All employees hired prior to January 1, 2013 participate in this plan. The second plan is a 2%-at-age-62 formula which was established by the Public Employees' Pension Reform Act of 2013 (PEPRA) and all employees hired on or after January 1, 2013 participate in this plan. The total required employee contributions are 7% of earnings for the 2%-at-age-55 plan, 6.5% of earnings for the 2%-at-age-62 plan.

The excess of the total actuarial accrued liability over the market value of plan assets is called the unfunded actuarial accrued liability. Funding requirements are determined by adding the normal cost and an amortization of the unfunded liability as a level percentage of assumed future payrolls.

The net periodic benefit cost for the year ended June 30, 2021 was \$9,629,352.

Benefit obligation and funded status as of June 30, 2021 are as follows:

Change in benefit obligation	
Benefit obligation, beginning of year	\$234,298,328
Service cost	7,321,803
Interest cost	16,550,512
Experience (gain) or loss	(3,110,076)
Benefits and expenses paid	<u>(6,746,921)</u>
Benefit obligation, end of year	<u>\$248,313,646</u>
Change in fair value of plan assets	
Fair value of plan assets, beginning of year	\$196,620,878
Employer contributions	8,962,807
Employee contributions	3,316,197
Net investment income	44,887,245
Benefits and expenses paid	(6,746,921)
Administrative and other expenses	<u>(196,412)</u>
Fair value of plan asset, end of year	<u>\$246,843,794</u>
Plan net pension liability	<u>\$1,469,852</u>

continued

INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

10. Pension Benefit Obligation, continued

The assumptions used in the measurement of the benefit obligations at June 30, 2021 are as follows:

Discount rate	7.15%
Expected long-term return on plan assets	7.00%
Rate of compensation increase	2.75%

The plan is reported as a pension trust fund, and is accounted for using the accrual basis of accounting. Contributions to the plan are recognized in the period in which the contributions are due pursuant to legal requirements. Member contribution rates are defined by law and depend on the respective employer's benefit formulas. Member and employer contribution rates are determined by periodic actuarial valuations. Actuarial valuations are based on the benefit provisions and employee groups of each employer. Benefits and refund are recognized when currently due and payable in accordance with the terms of each rate plan.

Plan assets of \$246,843,794 are held in a pooled investment account managed by CalPERS. The fair value measurement inputs can be found on the CalPERS Comprehensive Annual Financial Report (CAFR) at www.calpers.ca.gov.

The following projected benefit payments for the next seven years provided by CalPERS, which reflect expected future service, as appropriate, are expected to be paid at June 30, 2021 and for the years then ended:

<u>Year ending June 30,</u>	<u>Expected Payment</u>
2022	\$ 7,182,418
2023	7,033,530
2024	7,438,075
2025	7,856,402
2026	8,182,282
2027 – 2028 Aggregate	<u>17,216,616</u>
	<u>\$54,909,323</u>

11. Post-Retirement Medical Reimbursement Plan ("RMR Plan")

IRC instituted an unfunded RMR Plan, effective July 1, 1988. The RMR Plan was established to provide reimbursement of medical expenses for the medical care of each participant and eligible dependents up to their maximum yearly allowance. An IRC employee who meets certain age and length of service requirements becomes a participant of the RMR Plan upon separation from service. Investments are maintained in an irrevocable trust for the RMR Plan from funds set aside in previous years. IRC did not contribute to the RMR Plan assets for the year ended June 30, 2021.

IRC has the right to amend the RMR Plan at any time. The RMR Plan and its obligations will terminate when the assets in the plan are completely exhausted. IRC uses a June 30 measurement date.

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INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

11. Post-Retirement Medical Reimbursement Plan (“RMR Plan”), continued

The net periodic post-retirement benefit cost for the year ended June 30, 2021 was \$3,121,535.

Benefit obligation and funded status as of June 30, 2021 are as follows:

Change in benefit obligation	
Benefit obligation, beginning of year	\$23,376,121
Service cost	1,880,096
Interest cost	846,241
Experience (gain) or loss	(3,034,546)
Benefits and expenses paid	<u>(275,696)</u>
Benefit obligation, end of year	<u>\$22,792,216</u>
Change in fair value of plan assets	
Fair value of plan assets, beginning of year	\$1,620,830
Employer contributions	256,710
Employee contributions	-
Net investment income	359,239
Benefits and expenses paid	<u>(275,696)</u>
Fair value of plan asset, end of year	<u>\$1,961,083</u>
Plan net pension liability	<u>\$20,831,133</u>

The following projected benefit payments for the next ten years, which reflect expected future service, as appropriate, are expected to be paid at June 30, 2021 and for the years then ended:

<u>Year ending June 30,</u>	<u>Expected Payment</u>
2022	\$ 242,536
2023	290,675
2024	338,338
2025	398,490
2026	473,428
2027 – 2031 Aggregate	<u>3,379,733</u>
	<u>\$5,123,200</u>

continued

INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

12. Line of Credit

On June 15, 2020, IRC entered into a maximum principal amount of \$50,000,000 revolving loan facility for its operating cash needs for reimbursable amounts, which to be available for drawing for the period from July 1, 2020, through October 31, 2020, with maturity date of October 31, 2020. Any borrowing under the facility will bear interest at 5% in arrears on the last day of each calendar month. IRC must also pay a commitment fee of basis point 0.2% multiplied by the actual daily amount by which the commitment exceeds the sum of the loans then outstanding.

There was no outstanding balance at June 30, 2021.

The line of credit was renewed on June 15, 2021 to extend the availability period from July 1, 2021, through September 2021.

At the date of our report, IRC is negotiating the renewal of the above-mentioned line of credit.

13. Net Assets With Donor Restrictions

Net assets with donor restrictions at June 30, 2021 consist of the following:

Another Way Program	\$20,501
Staff training	<u>7,992</u>
	<u>\$28,493</u>

For the year ended June 30, 2021, net assets released from purpose restrictions were \$940,275.

14. Commitments and Contingencies

Commitments

IRC is obligated under various operating lease agreements, which expire at various dates through June 2045 for office facilities. The terms of the office lease agreement provide for payment of minimum annual rental payments, with fixed increases.

In November 2007, IRC entered into an operating lease agreement with California Housing Foundation to lease office facilities at San Bernardino County. The original lease term was 32 years and began on September 1, 2009. During the year ended June 30, 2016, the agreement was amended to extend the lease term to end June 30, 2045, and reduce the monthly base rent.

In September 2020, IRC renewed an operating lease agreement with The SB Hillside Properties, LLC, the successor of The Grove Business Parks, LLC to lease office facilities at Riverside County. The agreement was amended to extend the lease term to end August 31, 2029.

INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

14. Commitments and Contingencies, continued

Future minimum lease commitments as of June 30, 2021 are as follows:

<u>Year ending June 30,</u>	
2022	\$ 5,803,890
2023	5,954,068
2024	6,073,150
2025	6,247,473
2026	6,372,422
Thereafter	<u>129,265,606</u>
	<u>\$159,716,609</u>

Rent expense consisted of the following for the year ended June 30, 2021:

Facilities rental payments	\$7,613,546
Deferred rent liability increase	<u>714,067</u>
	<u>\$8,327,613</u>

Contingencies

In accordance with the terms of the contract with the DDS, an audit may be performed by an authorized DDS representative. DDS conducted fiscal compliance audits of IRC for the period of July 1, 2008 through June 30, 2012 and issued its final audit reports with various findings and recommendations that IRC should repay to DDS. IRC has entered into an agreement with DDS to settle the disputed audit findings. The provision for the total amount due to DDS is included in other liabilities on the statement of financial position and annual installments payments began on August 15, 2019.

DDS issued its final audit reports for July 1, 2012 through June 30, 2014 on April 17, 2018 with various findings and recommendations that IRC should repay to DDS various amounts in a combined total which immaterial to the financial statements at June 30, 2021. IRC pursued its administrative appeal of the findings and recommendations and provisions for the repayment to the State has not been recorded on the statement of financial position. IRC has complied with, or is in the process of complying with, other findings and recommendations that are not being appealed and that have no direct fiscal impact on IRC.

On November 19, 2018, DDS issued its final audit reports for July 1, 2014 through June 30, 2015 with various findings and recommendations that have no direct fiscal impact on IRC. IRC has complied with the findings and recommendations.

On May 17, 2019, DDS issued its final audit reports for July 1, 2015 through June 30, 2016 and July 1, 2016 through June 30, 2017. No audit finding was reported.

INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

14. Commitments and Contingencies, continued

On February 26, 2020, DDS issued its final audit report for July 1, 2017 through June 30, 2018 with a finding and recommendation that have no direct fiscal impact on IRC. IRC has complied with the finding and recommendation.

On July 22, 2020, DDS issued its final audit reports for July 1, 2018 through June 30, 2019. No audit finding was reported.

IRC is dependent on continued funding provided by the DDS to operate and provide services for its clients. IRC's contract with the DDS provides funding for services under the Act. In the event that the operations of IRC result in a deficit position at the end of any contract year for client program services, DDS may reallocate surplus funds within the Regional Center system to supplement IRC's funding. In the event that the State determines that IRC has insufficient funds to meet its contractual obligations, the State shall make its best effort to secure additional funding and/or provide IRC with regulatory relief.

IRC is required to reimburse the State for state unemployment insurance benefits paid to its former employees. A trust fund is maintained to fund any reimbursements. As of June 30, 2021, the trust fund balance was \$1,206,019, which is included in other assets on the statement of financial position.

IRC is involved as a defendant in other various matters of litigation arising in the normal course of its business. IRC accrues for potential liability arising from proceedings when it is probable that such liability has been incurred and the amount of the loss can be reasonably estimated. In view of the inherent difficulty of predicting the outcome of legal proceedings, IRC cannot state what will be the eventual outcomes of the currently pending matters, the timing of their ultimate resolution or the eventual losses, fines, penalties or impact related to those matters. IRC believes based upon its current knowledge, after consultation with counsel, that legal proceedings currently pending against it should not have a material adverse effect on IRC's financial position, thus, has made no provision in the financial statements for any costs relating to such matters. IRC notes, however, that considering the uncertainties involved in such proceedings, there is no assurance of the ultimate resolution of these matters.

Impact of COVID-19 Virus

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus (COVID-19) as a pandemic that continues to spread throughout the United States. IRC is monitoring the outbreak of COVID-19 and the related business and travel restrictions and changes to behavior intended to reduce its spread, in addition to the impact on its employees. IRC has been able to continue operations and provide services to individuals with developmental disabilities and their families mainly in a remote environment. The extent to which COVID-19 will impact IRC's financial condition or result of operations depends on their ability to continue to receive funding from the State for services provided.

INLAND COUNTIES REGIONAL CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

15. Other Transactions

California Housing Foundation (“the Foundation”) was formed by members of IRC’s board of trustees for the purpose of providing support services for consumers of IRC. The Foundation and IRC have no common board members. The Foundation provides residential facilities for occupancy by persons with developmental disabilities.

IRC entered into an operating lease agreement with the Foundation in November 2007. Lease payments made to the Foundation amounted to \$7,241,438 for the year ended June 30, 2021. These amounts are included within the rent expense.

IRC entered into multiple contracts with the Foundation to provide advance funding for the purchase of homes to be used as residential facilities for its consumers. The advances are secured by promissory notes, bear no interest, require no principal payments, and will be forgiven based on the terms of the agreement. In the event that the contract is breached, the Foundation would be responsible to repay IRC the total amount of the advance with interest at a rate equal to 10%. During the year ended June 30, 2021, IRC made no advances to the Foundation. As of June 30, 2021, total advances which have not been forgiven were \$150,000.